



secureinnovations

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Mr. NATE CAMPBELL (State Manager)
VIDEO ALARM TECHNOLOGIES Pty. Ltd.
Unit 1, 11 Exerter Way, CALOUNDRA, QLD. 4551

27/09/2012

Tel: 1300 464 455 Fax: 07 5491 7415 Mobile: 0409 854 717 Email:nate@videofied.com.au

Dear Nate,

RE: Letter of Recommendation for the VIDEOFIED SECURITY MONITORING Alarm System.

I have much pleasure in writing to you to express our immense satisfaction with the VIDEOFIED Security System that you represent.

As you are aware I started using your VIDEOFIED product range approximately 2 Years ago (I believe November 2010, was our first installation), as owner and Managing Director of TOTAL SECURITY CONCEPTS AUSTRALIA Pty. Ltd, and consequently as SECURE INNOVATIONS Pty. Ltd (the Company that has purchased my Business).

Since then we have installed countless Systems and we have had a 100% satisfaction rating from each and every one of those Clients that have utilised this State of the Art Technology.

Although our market place has been traditionally the Building/Construction Industry, it is certainly not the only area that the product has been used, and as such the Retailers, Boat Owners and Home Owners that have used this VIDEOFIED System all agree with its effectiveness and the on-going Cost Saving that it offers

Our existing clients are constantly recommending me to other new potential sales, so it has certainly been a great self- marketing tool for us as well as a money spinner.

Your assistance in both the Technical, Design and Sales Support is second to none, and the support from your Head Office with Deliveries and Support is also greatly appreciated.

I have personally been in this Security Industry for over 30 Years and have not found any other Security Product that can compare with the VIDEOFIED System

We are thrilled and excited about the new range of Quality and Innovative Products that your company are constantly offering, and very proud to be associated with the both Product and the Company that you represent.

Kindest Regards, For SECURE INNOVATIONS P/L.,

Andrew Nicou.

Group Business Development Manager.

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